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Hilti Exec joins Contech Electronics as VP Sales

VICTORIA, BC (February 22, 2007) Contech Electronics, a designer and manufacturer of animal care and control products for the pet and garden industries, has appointed Allen Spigelman vice president of sales.

Spigelman comes to Contech from the European-based Hilti Group, a privately-held \$3 billion power-tool company serving construction, industrial and commercial customers around the world. While at Hilti, Spigelman's roles included vice president of global training; general manager of Hilti's business in the Philippines; and business development manager for Hilti's Home Depot partnership program. In this role, Spigelman worked with a team of 200 sales and marketing professionals to implement Hilti's very successful "ProShop" program — an innovative sales model supporting direct sales and customer support within the larger big-box retail environment.

Spigelman's education includes a Bachelor of Commerce from the University of Manitoba, and an MBA from the IMD Business School in Lausanne, Switzerland.

According to Mark Grambart, CEO of Contech Electronics, Spigelman's record of operational leadership and aggressive sales growth throughout Europe, Asia and North America makes him exceptionally well-qualified for the opportunity at Contech. "Contech is in a very exciting growth phase," said Grambart, "so we're especially pleased to welcome Allen to our team. Allen's a proven leader with a history of delivering rapid, sustained growth within his industry. With Allen on board, Contech is uniquely positioned to make the most of the many exciting opportunities ahead."

In recent years, Contech has significantly increased its presence within the booming pet and garden markets, expanding from its online sales roots into mainstream retail through distribution deals with a growing network of specialty stores and large retailers such as PetSmart, PETCO, Target and Home Depot.

For more information, call Contech toll free at 800-767-8658, or visit www.contech-inc.com.

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About Contech Electronics

Established in 1987, Contech Electronics is a designer and provider of advanced animal training, control and wellness products for pet owners and gardeners around the world. Safe and effective solutions such as the ScareCrow[®] motion-activated sprinkler continue to reinforce the company's reputation as a leading innovator in the pet and garden industries. For more information, visit www.contech-inc.com